

How to Motivate Employees

"Your comprehensive training program has made my life as a manager so much easier, and my employees and clients could not be happier."

- Sales Manager, Client in Virginia



Overview:

Assess employee motivation and develop effective motivation skills. Create a positive environment conducive to maintaining a high level of motivation. Retention of employees is essential to maintain client relationships and keep recruiting and training costs in line. The keys to employee satisfaction and retention are founded on strong leadership and sound management practices. If you can master these arts, you should have happy, loyal employees and clients, resulting in growth, profits and personal gratification.

Topic Highlights:

- Assessment current motivation skills
- Define motivation and motivation needs
- Analyze the Motivation Curve
- Apply strategies for long-term success

Special Features:

This program is designed for your requirements and course materials will be custom written, with materials being produced and delivered specifically for your organization's systems and processes.